# KPPA Procurement Month Finance & Administration Cabinet Presentation

March 16, 2016



# Mark Bunning FINANCE & ADMINISTRATION CABINET DEPUTY SECRETARY





# Barbara Aldridge-Montfort customer resource center





#### **ADVANTAGE 3.11**

- CGI's Largest Release in a Decade
- Anticipated July 2018
- Currently in Analysis Phase
  - Re-evaluate Business Processes



- Need Agency Involvement—Will be reaching out
- Agency Contact Update Overhaul
- Suggestions to Finance CRC Mailbox

Subject: ADVANTAGE 3.11

# Joan Graham, CPPO, CPPB office of procurement services





# Procurement Project Initiatives

#### Establish capabilities and performance models internal to OPS

- Realign organizational structure
- Expand OPS as data-driven organization
- Use data analysis to prioritize contracting opportunities

#### 2. Establish improved procurement processes internal to the Commonwealth

- Develop and Publish a Procurement Manual
- Develop and Implement standardized tools and templates
- Transition the E01 committee to an inline requisition workflow review
- Create an enhanced training curriculum

### 3. Establish new contract administration processes and practices internal to the Commonwealth

- Develop and implement a tracking/advising practice to identify, monitor and to apprise the Governor on status of high-risk projects
- Develop contract/vendor management training for agencies





#### **Initiative 1 Status**

# Establish capabilities and performance models internal to OPS

- Staff segregated into tactical and strategic groups
  - Shared Services Branch
  - Two Strategic Sourcing Divisions
  - Professional Services Division
  - Contract Management Division







#### **Shared Services Branch**

- Agency Liaisons/Relationship Managers
- Information Providers
- Information Seekers
  - Agency Profile
  - eMARS Profile
- Small Purchases
- Agency Specific Master Agreements







# **Shared Services Agency Liaisons**



#### Mike Gustafson

• KYTC, Education & Workforce Cabinet, Justice Cabinet



#### Richard Mize

- Tourism Cabinet
- GAPS (Labor/Energy & Environment/Public Protection Cab.)



#### Ashley Kirk

• Economic Development, Personnel, Finance & Admin.



#### Jenifer Taylor

- General Government (Boards & Commissions)
- CHFS





# **Strategic Sourcing Divisions**

- Division of Technology Procurement
- Division of Goods and Services Procurement
- Category Managers

Opportunity Assessments Strategic Value Savings & Efficiencies

Category Reports





# Div of Technology Procurement



# Stephanie Williams

Assistant Manager



#### Susan Noland

• IT systems, goods and services



#### Sheila Durham

• IT systems, goods and services





#### Div of Goods & Services Procurement



Jodyi Hall

Assistant Manager



#### Don Robinson

• Clothing, Fuel, Manufacturing equip., Print supplies/services



#### **Debbie Mathews**

Medical, Environmental, Office supplies, Insurance, Banking



#### **Daniel Salvato**

• Food, MRO, Facilities, Janitorial service/supplies



#### **Garrett Duff**

Fleet/Heavy equip. Safety/Security, Temp labor, Ag supplies





### **Professional Service & Training**

- Oversees Professional Service Contracts
  - Personal Service Contracts (PSC's)
  - Memoranda of Agreement (MOA's)
  - Grants & University Agreements
- Will oversee & implement statewide procurement training program
- Will develop state procurement certification program





#### Div of Professional Service & Training



#### Kathy Robinson

- PSC's, MOA's, Grants
- Training Lead



### Tracy Gritton

• PSC's, MOA's, Grants





## Reporting & Support Resources

- Developing standard reports that expand OPS as a data-driven organization
- Developing standard reports and other tools that enable consistent ability to report performance using system data
- Management of File Room
- Bid Openings





# Reporting & Support



#### Shelby Luby

- Reporting, eMARS troubleshooting
- Vendor assistance



#### Carrie Willard

- File Room, Open Records Requests
- Bid Openings





## Why The New Service Model?

- Enables OPS to be more customer and relationship focused
  - Each agency will have an assigned OPS buyer in the Shared Services Branch

#### AND

- Enables OPS to be more strategic in its approach
  - Allows staff to focus on identifying and executing on strategic statewide opportunities to get ahead of agency needs





#### **QUESTIONS?**





